## NATIONAL INSTITUTE OF MANAGEMENT KARACHI



#### **TENDER DOCUMENT**

#### FOR PROCUREMENT OF IT EQUIPMENT

Note: Procurement to be done by NIM Karachi in line with PPRA Rules, 2004

Tender # <u>NIM-IT/2023/I</u>

Tender Document Printing Fee. Rs. 1000/-

#### TABLE OF CONTENTS

Terms and Conditions	3
1. General:	3
2. Time Period:	4
3. Extension of Delivery period:	4
4. Penalty of Delay / Cancellation:	4
5. Payment to the Supplier:	4
6. Bid Security:	4
7. Deduction of Taxes:	5
8. Dispute:	5
9. Technical Evaluation Criteria (Mandatory):	5
10. Financial Evaluation Criteria	5
11. Bid / Tender Opening Procedure:	6
12. Performance Guarantee	
Tender Checklist	7
ANNEX-A	8
ANNEX-B	. 16
ANNEX-C	. 18

#### **Terms and Conditions**

National Institute of Management, Karachi (hereinafter referred to as "NIM Karachi" or Client'') invites sealed bids from eligible and experienced income tax/ sales tax/ PRA registered sole proprietor / firms / companies/ authorized distributor/ supplier (hereinafter referred to as "Bidder") for the specified items for its office located at University Road, Block-11 Gulshan-e-Iqbal, Karachi, as per Annex-A (hereinafter referred to as "goods").

Public Procurement Rules, 2004 will be strictly followed, these may be obtained from PPRA website <a href="https://ppra.org.pk/">https://ppra.org.pk/</a>.

In this document, unless otherwise mentioned to the contrary, "*Rule*" *means a Rule* under the Public Procurement Rules, 2004.

#### 1. General:

- 1.1 Any offer not received as per terms & conditions of the tender enquiry is liable to be ignored. No offer shall be considered if:
  - (a) received without bid security
  - (b) received after the time and date fixed for its receipt
  - (c) the offer is ambiguous
  - (d) the offer is incomplete
  - (e) the offer is received by fax or e-mail
  - (f) the offer is from a black listed firm
  - (g) offer received with shorter validity than required
  - (h) the offer is not conforming to the specifications mentioned in the tender document
  - (i) there is any conditional offer
  - (j) bids not compliant with any of the terms and conditions listed in the tender document will be liable to be rejected.
- 1.2 Bid will remain valid for a period of 120 days from the date of opening the tender. All the prices will be quoted in Pak Rupees (inclusive of all applicable taxes) and no change in price will be made in any case. No additional amount over and above the quoted price will be paid.
- 1.3 The cover envelope as well as inner envelopes containing technical / financial proposals must indicate particulars of tender i.e. technical proposal/financial proposal, name of submitting firm/company. The envelopes must be properly sealed.
- 1.4 Purchase Order(s) will be issued in favour of technically responsive "most advantageous bid" evaluated as per details laid down at Annex-A after the approval of the competent authority.
- 1.5 NIM Karachi may increase or decrease the ordered quantities under Public Procurement Rules, 2004.
- 1.6 NIM Karachi has the right to ask for demonstration of the equipment quoted by the vendor.

#### 2. Time Period:

Requisite items are required to be delivered within 7 days after issuance of Purchase Order.

#### 3. Extension of Delivery period:

In special circumstances, request for extension of delivery period may be considered by the competent authority on the written request of the firm before the target date, which will be authorized to either accept or reject as per bid rejection clause 33(1), of PPRA, 2004 rules.

#### 4. Penalty of Delay / Cancellation:

- 4.1. The goods will be inspected by the NIM Karachi through authorized committee / personnel and will be rejected if not found according to the given specifications as mentioned at Annex- A.
- 4.2. If the bidder fails / delays in performance of any of the obligations, under the contract / violates any of the provisions of the contract / commits breach of any of the terms and conditions of the contract the purchaser may, without prejudice to any other right of action / remedy it may have, deduct from the contract price against undelivered portion, as liquidated damages, a sum of money @0.25% of the total contract price which is attributable to such part of the goods / the services / the works, in consequence of the failure / delay, be put to the intended use, for every day between the scheduled delivery date(s), with any extension of time thereof granted by the purchaser, and the actual delivery date(s). Provided that the amount so deducted shall not exceed, in the aggregate 10% of the Contract Price.

#### 5. Payment to the Supplier:

- 5.1. Payment will be made through treasury cheque to the bidder against invoice after 100% completion of delivery, installation and inspection by the authorized person/committee etc.
- 5.2. No payment will be made as advance.
- 5.3. Payment against partial delivery will not be made.

#### 6. Bid Security:

- 6.1. Bid security (Earnest money) @ 5% of estimated cost (i.e. the estimated of total quoted bid price) shall have to be attached along with (Financial Proposal) of bidding document. It should be in the form of Pay Order / Bank Draft / CDR from a scheduled bank in favor of Director General, NIM Karachi.
- 6.2. Bid security of unsuccessful bidders shall be returned on the finalization of the tender whereas the bid security of successful bidder shall be returned upon submission of Performance Guarantee.
- 6.3. The bid security shall be forfeited if
  - 6.3.1. The offer is withdrawn, amended or revised after submission time.

6.3.2. The bidder fails to execute the contract strictly in accordance with terms and conditions of tender document

#### 7. Deduction of Taxes:

All the applicable taxes will be deducted while making payment as per Government Rules Instructions/ Notifications. Bidder will be responsible for the payment of duties, levies and clearance from customs authorities etc. Any exemption from any taxes are to be substantiated with applicable policy document/tax rules/SRO etc.

#### 8. Dispute:

Any dispute will be settled by following the procedure prescribed by PPRA, 2004 Rule 48.

#### 9. Technical Evaluation Criteria:

Category	Description	Document
ry.	Valid Income Tax Registration (Status = Active with FBR)	Required
dato	Valid General Sales Tax Registration (Status = Active with FBR)	Required
Legal (Mandatory)	<ul> <li>Single Undertaking covering following aspects: <ol> <li>Submission of undertaking that the firm is not blacklisted by any of Provincial or Federal Government Department anywhere in Pakistan.</li> <li>In full compliance of the Execution Schedule and Delivery Period mentioned in tender document.</li> <li>Compliance to the technical specifications of Hardware/IT Equipment (all items) to be procured mentioned vide Annex-A of this document. Product technical brochure(s) of specific make and model being offered with clear specifications must be enclosed with the bid. (Where applicable)</li> </ol> </li> </ul>	Required
	Authorization Certificate (Details are mentioned under each item separately at Annex-A)	Required
Past Experience Mandatory	<ul> <li>i. Worth of projects similar in nature that includes Hardware / IT Equipment/ Software's etc. (Verifiable through relevant purchase orders/contracts)</li> <li>ii. Must have annual turnover of 50% of the bidding amount.</li> <li>iii. Minimum 3 years of experience</li> </ul>	Required

#### 10. Financial Evaluation Criteria

- 10.1 The Financial Bids of the technically responsive bidders will be opened in presence of bidder(s) / representative(s) who choose to be present on the same day.
- 10.2 Most advantageous bid in terms of "value for money" based on quality, timeliness, reliability, after sales service, up-grade ability, price, source, and the combination of whole-life cost shall be accepted.

#### 11.Bid / Tender Opening Procedure:

As per Public Procurement Rules 2004, single stage two envelope bidding procedure shall be adopted.

- 11.1 The bid shall comprise a single package containing two separate envelopes. Each envelope shall contain the financial proposal and the technical proposals separately.
- 11.2 Complete tender document must be dropped into the Tender Box, which would be placed at the Tender opening venue not later than the date and time mentioned in the advertisement.
- 11.3 In case the last date of submission of bid coincide with any holiday or with unforeseen event, the last date for submission of the bids shall be the next working/normal day.
- 11.4 The envelopes shall be marked as "FINANCIAL PROPOSAL" and "TECHNICAL PROPOSAL" in bold and legible letters.
- 11.5 Initially, only the envelope marked "TECHNICAL PROPOSAL" shall be opened; Envelope marked as "FINANCIAL PROPOSAL" shall be retained in the custody of the procuring agency without being opened;
- 11.6 The technical proposal shall be evaluated in a manner prescribed in bidding documents. Proposal is liable to be rejected if it does not conform to the specified requirements / specifications. Any proposal (technical) having any reference to the price is also liable to be rejected.
- 11.7 During the technical evaluation no amendments in the technical proposal shall be permitted;
- 11.8 The financial proposals of bids meeting the technical specifications shall be opened publicly on the same day. However, NIM Karachi reserves the right to change the date of opening the financial bids if required. Any such change will be communicated to the bidders accordingly.

#### 12.Performance Guarantee

A provisional Offer Letter will be issued in favour of the successful bidder(s). Performance guarantee against warranty period of the item (Service, Parts & Labour) in the shape of bank guarantee from any scheduled bank equivalent to 5% of the total purchase order(s) amount will have to be furnished within 7 days of receipt of Provisional Offer Letter along with acceptance of the offer. The bank guarantee will be furnished as per the format attached at Annex-C. Issuance of purchase order is subject to the submission of bank guarantee. In case the bank guarantee is not furnished within the stipulated time period the bid will be rejected and Provisional Offer Letter will be issued in favour of next in line bidder. Performance guarantee will be returned after successful completion of the warranty period.

#### **Tender Checklist**

Category	Description			
<u></u>	Valid Income Tax Registration (Status = Active with FBR)	Required		
dato	Valid General Sales Tax Registration (Status = Active with FBR)	Required		
Legal (Mandatory)	<ul> <li>Single Undertaking covering following aspects: <ol> <li>Submission of undertaking that the firm is not blacklisted by any of Provincial or Federal Government Department anywhere in Pakistan.</li> <li>In full compliance of the Execution Schedule and Delivery Period mentioned in tender document. iii. Compliance to the technical specifications of Hardware/IT Equipment (all items) to be procured mentioned vide Annex-A of this document. Product technical brochure(s) of specific make and model being offered with clear specifications must be enclosed with the bid. (Where applicable)</li> </ol> </li> </ul>	Required		
	Authorization Certificate (Details are mentioned under each item separately at Annex-A)			
Past Experience Mandatory	<ul> <li>i. Worth of projects similar in nature that includes Hardware / IT Equipment/ Software's etc. (Verifiable through relevant purchase orders/contracts)</li> <li>ii. Must have annual turnover of 50% of the bidding amount.</li> <li>iii. Minimum 3 years of experience</li> </ul>	Required		

**Note:** Bidders must fill-up above mentioned checklist / table and attach copies of required documents with proper annex along with tender document.

Submission of all above documents is mandatory for technical evaluation.

#### **TECHNICAL SPECIFICATIONS**

S.No	Name of Items	Ovantitios
		Quantities
1	Desktop HP/ Dell / Equivalent Intel Core i5 (12 <sup>th</sup> Gen / Current Gen) 08GB Ram - 512GB SSD Hard Drive, Intel UHD Graphics 19" LED, Keyboard & Mouse, 3 Years Warranty	50
2	Laptop	7
2	HP/ Dell / Equivalent  12th Gen / Current Gen, Intel Core i7, 08GB DDR4  3200MHz - 512GB SSD, PCIe Gen3x4, Intel Iris Xe Graphics, 15.6" FHD Display, Windows Professional 11, Windows Office 2019 Academic License, 3 Years Warranty	7
3	Printer HP/Equivalent, Print only, Print speed letter: Up to 40 ppm (black), Auto duplex printing; 2 paper trays (standard) Best-in-class security-detect and stop attacks, One (01) Year standard manufacturer warranty	8
4	Scanner HP/Equivalent 3,000 sheets per day. Scan both sides of the page at up to 50 images (25 pages) per minute. Scanner type Flatbed, ADF, Duty cycle (daily) 3,000 pages (ADF), Bit depth 24-bits external 48-bits internal, Scanning Resolution: 1200 x 1200 dpi or higher, B/W, Greyscale and Color @600dpi, One (01) Year standard manufacturer warranty	1
5	Cameras Minray / Equivalent Full HD, USB 3.0 Video Conferencing 10X Camera Optical Zoom, Auto Focus Technology, Support operating System Windows 7,8 & 10 or higher, USB, HDMI or LAN output, supports H.264/H.264+, PTZ, One (01) Year standard manufacturer warranty	2
6	Multimedia Sony / Equivalent Color Brightness 4,500 Lumens, Resolution 1920x1200, Aspect Ratio 16:10 (WUXGA) Dynamic Contrast 500,000:1, Display Type 2 cm 3LCD Chips, Color Processing 8-bit Input Lag 1080p/60: 37ms	5

	Video Modes 720p, 1080i, 1080p/60, 080p/24, 1080p/50, 576i, 576p, 480p, 480i Data Modes MAX 1920x1200 Lamp Type Laser Phosphor Lamp Life 20,000 hours Included Lens 1.45x manual zoom, manual focus Optional Lenses No, Lens Shift Horizontal +/-10% & Vertical +/-20% Throw Distance 1.6 m - 16.4 m, Image Size 102 cm - 1524 cm, Throw Rati 1.27:1 - 1.88:1 (D:W), Projector Placement, HDBaseT: RJ-45 HDMI x 2 Network: RJ-45, Ceiling Stand, One (01) Year standard manufacturer warranty	
7	<u>UPS</u> KStar / Equivalent 03 KVA with Maintenance Free Battery Online Standard Backup, One (01) Year standard manufacturer warranty	13
8	Servers HP / Dell / Equivalent 3.5" Chassis with up to 8 Hard Drives (SAS), 2 CPU, Intel® Xeon® Silver 4310 2.16, 12C/24T, 10.4GT/s, 18M Cache, Turbo, HT (120W) DDR4-2666 128GB RDIMM, 3200MT/s, Dual Rank, (128 GB RAM), Front PERC H755 Front Load, 4TB Hard Drive NLSAS 12Gbps 7.2k 512n 2 3.5in, iDRAC9, Enterprise 15G Broadcom 5720 Quad Port 1GbE BASE-T Adapter, OCP NIC 3.0 Basic Next Business Day 36Months-ACDTS, 36 Month(s), ProSupport Plus and Next Business Day Onsite Service- ACDTS, 36 Month(s), ReadyRails Sliding Rails with Cable Management Arm, PowerEdge Bezel, Dual, Hot-plug, Fully Redundant Power Supply (1+1), 800W, Mixed Mode, Jumper Cord-C13/C14, 4M, 250V, 10A (US, EU, TW, APCC countries except ANZ), Three (03) Year standard manufacturer warranty	1
9	NAS Storage Equipment WD / Equivalent Capacity 24TB with HD Interface Gigabit Ethernet USB 3.0 Compatibility Windows® 10, Backup PC, Access Anywhere, Storage To Organize Everything CPU Marvell A3720 2-core 800MHz Hardware encryption engine Yes, Memory 512 MB DDR3, One (01) Year standard manufacturer warranty	2

10	Networks Switches Refurbished Cisco / Equivalent	
	Downlinks total 10/100/1000 PoE- copper ports 48 ports full PoE+ Uplind configuration Modular uplink option Default primary AC power supply PWR C6-1KWAC Fans FRU redundant Network Essentials Budget Rack Mountable Design, VLAN IDs DRAM GB Flash 4 GB ACL scale entries 1,600 Packet buffer per SKU Gigabit Etherne models Flexible NetFlow (FNF) entries 16,000 flows. One (01) Year standard manufacturer warranty	k s s t,
	24 Port Downlinks total 10/100/1000 PoE- copper ports 24 ports full PoE+ Uplind configuration Modular uplink option Default primary AC power supply PWR C6-1KWAC Fans FRU redundant Network Essentials Budget Rack Mountable Design, VLAN IDs DRAM GB Flash 4 GB ACL scale entries 1,600 Packet buffer per SKU Gigabit Etherne models Flexible NetFlow (FNF) entries 16,000 flows, One (01) Year standard manufacturer warranty	18
	8 Port  8x 10/100/1000 PoE Ports 2x Combo mini-GBIC Ports, Qos Support, IPv4 / IPv6 Support Advanced Security Management, Auto Voice VLAN Capabilities Energy-Efficient, MAC, Windows, Linux Compatible, One (01) Year standard manufacturer warranty	d o o o o o o o o o o o o o o o o o o o
11	Wireless Access Point Refurbished Cisco / Equivalent Data Rates up to 1.3 Gbps, 4x4 MIMO with three spatial streams, 80 MHz Channel Support, 802.11ac Wave 2 Module, Dual Band 2.4 GHz and 5 GHz Air/Clean	С
12	Microsoft Academic License Microsoft Windows Professional 11 Microsoft Windows Office Professional 2019 Microsoft Windows Server 2022 R2	50 50 2

13	Active Networking for Computer Lab	8 Box
	<u>Cat-6 Cable</u>	
	3M / Equivalent	
	Full Copper, 305 meter, Electrical characteristics at 20°	
	C :Conductor resistance at 20° C (max.) 98,6 $\Omega$ /km	
	Dielectric strength at 50 Hz 1 kV/1min	
	Insulation resistance (min.) 5000 $M\Omega/km$	
	Velocity (nom.)	
	Cat6 UTP I/O Modular Jack	
	3M/ Equivalent	100
	Copper Jack, Twisted Wire Category, Cat. 5E, Cat. 6	120
	Dual Sutter Faceplate 2 Port with Back Box 3M/ Equivalent	
	Single Sutter Faceplate with Back Box	80
	3M/ Equivalent	-
	Cable Manager	40
	Splitter Shelves, Rack Mount	3
	,	J
	48 Port Patch Panel (Full Loaded)	4
	24 Port Patch Panel (Full Loaded)	4
	Power Distribution Unit (PDU)	8
	16 Port	0
14	PC Multimedia Speaker system	2
	Independent Amplifier, 8" Sub-woofer Bluetooth	
	Version V5.0, Input Type PC / AUX / USB /SD Card/	
	Bluetooth, Sound Output Power(RMS) 12W x2(Mid-	
	Range/Treble) + 45W(Bass) Frequency Response	
	140Hz~19KHz (Satellite Speakers) 45Hz~130Hz	
	(Subwoofer) Signal-to-Noise Ratio ≥80dB(A) Input	
	Sensitivity PC: 700+/-50mV(Satellite Speakers) 650+/-	
	20mV(Subwoofer) AUX: 500+/-50mV(Satellite	
	Speakers) 500+/-20mV(Subwoofer) Bluetooth: 400+/-	
	50mFFS (Satellite Speakers) 350+/-20m FFS	
	(Subwoofer)	
15	Digital Professional Camera (Full Frame)	1
	Canon/Equivalent	1
	26.2MP Full-Frame CMOS Sensor	
	DIGIC 8 Image Processor, UHD 4K and Full HD 1080	
	Video, 2.36m-Dot OLED Electronic Viewfinder	
	3" 1.04m-Dot Vari-Angle Touchscreen LCD, Dual	
	Pixel CMOS AF, 4779 AF Points, ISO 100-40000, Up to	
	5 fps Shooting, Wi-Fi and Bluetooth Connectivity, 24-	
	70mm F/4 DG OS HSM Lens & 35mm 1.4 lens, 32GB	
	Storage Capacity Card, Flash gun Speedlite, Camera	
	Bag	

16	Public Address System	
	Desktop Microphone Capule type Condenser, Frequency response 30Hz-20kHz, Polar Pattern Uni-Directional, Output Impedence(Ohm) 75-Balanced, Sensitivity(±2dB) -45dB, Power Supply Phantom 48V, Connection Interface XLR 3-PIN, Mic Length 455mm, Indicator Base indicator & Mic LED, Base Dimension 115 x 138 x 40mm.	75
	Amplifier Power Source 220 - 240 V AC, or 24 - 30 V DC, Rated Output 120 W full, Power Consumption 124 W (EN60065), 260 W (AC operation at rated output), 8 A (DC operation at rated output), Frequency Response 50 - 20,000 Hz ( $\pm 3$ dB), Distortion Under 1% at 1 kHz, 1/3 rated power, Input MIC 1 - 3: -60 dB*, 600 Ω, balanced, phone jack, AUX 1,2: -20 dB*, 10 kΩ, unbalanced, RCA pin jack, Output Speaker out: Balanced (floating), High impedance: 83 Ω (100 V), 42 Ω (70 V), Low impedance: 4 Ω (22 V), Rec out: 0 dB*, 600 Ω, unbalanced, RCA pin jack, Phantom Power DC +21 V (MIC 1), S/N Ratio Over 60 dB, Tone Control Bass: $\pm 10$ dB at 100 Hz, Treble: $\pm 10$ dB at 10 kHz, Muting MIC 1: Mutes other input signals by 0 - 30 dB attenuation, Indicator Power, signal, peak, Finish Panel: ABS resin, black, Case: Steel plate, black, Dimensions 420 (W) × 100.9 (H) × 360.3 (D) mm (16.54" × 3.97" × 14.19")	1
	Microphone Mixer (Pre) Input Power AC 220V 50Hz, Connection Type 06.35x12, Dimension (mm) 480x175x62, Input Type Microphone 06.35, Output Type RCA, 06.35, Consumption 5W, Input impedance (Ohm) 2K, Frequency Response 10 Hz - 20 kHz, Audio Output Level >25 mV, S/N >78 dB, Impedance 2 kΩ	6
	Microphone Audio Flexible Cables 300 meter, 1 Shield 2 Core, Full Copper Coil	8 Coil
	Cordless-Mic (Hand-Held) Receiver  • Automatic Transmitter Setup  • Automatic Frequency Selection  • 90 selectable frequencies across 790-820MHz bandwidth, 1/4 wave antennas  • Microprocessor-controlled diversity  • Channel display LED	2

XLR and 1/4" outputs Transmitter	
<ul> <li>Automatic Transmitter Setup</li> <li>Multifunction LED indicator (power, lockout, mute, low battery)</li> <li>-10dB pad</li> <li>8 hours of continuous use with 2 AA batteries</li> </ul>	
<ul> <li>18MHz operating rang</li> </ul>	
Collar-Mic	
Receiver  • Automatic Transmitter Setup  • Automatic Frequency Selection  • 90 selectable frequencies across 790-820MHz bandwidth, 1/4 wave antennas  • Microprocessor-controlled diversity, Channel display LED, XLR and 1/4" outputs  Transmitter  • Automatic Transmitter Setup  • Multifunction LED indicator (power, lockout, mute, low battery)  • -10dB pad	3
<ul> <li>8 hours of continuous use with 2 AA batteries</li> <li>18MHz operating rang</li> </ul>	
Wall Mount Speaker	
Frequency response 80 Hz - 20 kHz, Connection 2-core cabtyre cable (6 mm diameter), Sensitivity (1 W, 1 m) 90 dB, Speaker component 12 cm dynamic cone-type speaker, 2.5 cm balanced dome tweeter Rated input (high impedance) 30 W, Tappings 100 V line: $330 \Omega (30 \text{ W}) / 500 \Omega (20 \text{ W}) / 670 \Omega (15 \text{ W}) / 1 k\Omega (10 \text{ W}) / 2 k\Omega (5 \text{ W}), 70 V line: 170 \Omega (30 \text{ W}) / 250 \Omega (20 \text{ W}) / 330 \Omega (15 \text{ W}) / 500 \Omega (10 \text{ W}) / 1 k\Omega (5 \text{ W}), Rated impedance 8 \Omega, Dust / Water protection. ABS resin, paint, off-white (RAL 9010 or equivalent), Accessory (included) Bracket x 1, bracket mounting screw x 2, bracket mounting washer x 2$	2
Accessories Female XLR Pin	
Mono Jack Pin	100
Rack   15U Rack Local Made with additional 7 Plates, Made of	100
1mm spcc cold rolled steel (2mm thick in mounting posts), Standard designed fit for all "19" rack mount devices	2

BIDDER INFORMATION				
Name of Firm/Company				
Complete Postal Address				
Phone				
Contact Person /				
Designation				
Cell Number				
E-Mail				
Fax Number				
National Tax Number				
GST Number				

# NATIONAL INSTITUTE OF MANAGEMENT, KARACHI



# TENDER DOCUMENT FOR PROCUREMENT OF IT EQUIPMENT

(Financial Proposal)

Tender # <u>NIM-IT/2023</u>

### PRICE SCHEDULE/ FINANCIAL COST SHEET/ QUOTATION (FOR EACH ITEM SEPARATELY)

IT	<b>EM</b>	NO	).		

Sr. No	Item/ Description	Quoted Item (s) (Make & Model)	No. of Units	Price Per Unit (Incl. all Tax) in PKR	Total Price (No. of Units * Per Unit Price incl. all Taxes) in PKR
			(1)	(2)	3= (1*2)
1					
2					
3					
4					
		х			

#### NOTE:

- (i) X will determine the total bid cost against each main item.
- (ii) Prices must be quoted for all sub-items as mentioned at the bottom of Item Specification's Pages.
- (iii) The Purchaser reserves exclusive rights to increase / decrease the quantities of the items mentioned vide this tender document.
- (iv) Warranty, support period as mentioned in Annex-A.

Total Cost (in words) PKR	 	
Date		

Signature of authorized person Name: (Company Seal)

Note: No cutting or overwriting is allowed. Any cutting or overwriting will lead to rejection of the financial proposal.

BIDDER INFORMATION			
Name of Firm/Company			
Complete Postal Address			
Phone			
Contact Person / Designation			
Cell Number			
E-Mail			
Fax Number			
National Tax Number			
GST Number			

## **Performance Security** (or Guarantee) (Bank **Guaran**tee)

[The Procuring Agency, as requested by the successful Bidder, shall fill in this form in accordance with the instructions indicated]

[Guarantor letterhead or SWIFT identifier code]

<b>Beneficiary:</b> Director General	', National	Institute	of Management	, Karachi
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**Date:** [Insert date of issue]

**Performance Guarantee No.:** [Insert guarantee reference number]

**Guarantor:** [Insert name and address of place of issue, unless indicated in the letterhead]

**Framework Agreement No.:** [insert Procuring Agency's reference for the Framework Agreement]

**Call-off Contract No.:** [insert Procuring Agency's reference for the specific Call-off Contract]

We have been informed that \_ [insert name of Supplier, which in the case of a joint venture shall be the name of the joint venture] (hereinafter called "the Applicant") has entered into a Call-Off Contract No. [insert reference number of the contract] dated [insert date] with the Beneficiary, for the supply of \_ [insert name of contract and brief description of Goods and Related Services] (hereinafter called "the Contract").

Furthermore, we understand that, according to the conditions of the Call-off Contract, a performance guarantee is required.

This guarantee shall expire, no later than the Day of, 2, and any demand for
payment under it must be received by us at this office indicated above on or before that
date.

[signature(s)]	